



# make it real

Sourcing a world of potential  
to bring innovation, quality  
and global capabilities to  
every customer.



The #1 global cocoa originator and 3<sup>rd</sup> largest grinder, we focus on innovation & consistent quality, with over 110 years of expertise to create a more sustainable future for cocoa.



#### INGREDIENTS:

##### Cocoa powder

With one of the broadest and most consistent cocoa color & flavor ranges in the world, choose from fruity natural to bitter or from vibrant red to dark brown or black. You can innovate with them to create highly differentiated consumer preferred products.

##### Cocoa butter

Pure prime pressed natural or deodorized cocoa butters that have been setting the standard for over 110 years. Outstanding stability and quality, in demand by chocolate confectionery producers worldwide for the solid structure and "snap" consumers love in chocolate bars, and a creamy texture.

##### Cocoa liquor

A key ingredient in chocolate. No other component in the production of chocolate has such an impact on the ultimate flavor outcome.

##### Cocoa beans

We source more than 1 million tons of cocoa beans annually from the 9 major cocoa growing regions across the globe in bulk shipments or small-lot, fine-flavor cocoa bean consignments.

**We proudly offer a range of certified organic products.**

Year-round presence in 18 coffee-producing regions with integrated processing capabilities in support of local producers.



#### INGREDIENTS:

##### Green coffee

Sourcing from a large network of farmers across countries in Africa, Asia, and Central and South America, **ofi** offers coffee customers full traceability and the assurance that both farmer profits and biodiverse ecosystems are sustained and maintained.

##### Soluble coffee

Our end-to-end soluble coffee capability includes three major BRC-certified processing facilities strategically located in Brazil, Spain and Vietnam, offering customers the full product range of frozen extract, spray dried, agglomerated and freeze dried.

##### Soluble cascara powder

**ofi** has rescued discarded coffee fruit pulp, upcycled it, and converted it into a convenient, ready-to-use soluble powder that not only retains the good-for-you components of cascara, but also introduces a new flavor across many attractive food and beverage categories.

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Ingredients that exceed business needs and help customers create delicious products across many categories.

#### INGREDIENTS:

##### Nonfat dry milk

- Low and medium heat
- 25 kg bags and totes

##### Butter

- 80% salted and unsalted
- 25 kg box

##### Cheese

- Cheddar and Parmesan
- 40 lbs. and 500 lbs.

##### Whey powder

- Sweet whey
- Instant and regular whey
- 20 kg or 25 kg bags

Delivering high-quality, tailored nut ingredient solutions from snacks to plant-based beverages, dairy-alternative products, gluten-free baked goods and so much more.



#### INGREDIENTS:

##### Varieties

- Almonds
- Cashews
- Hazelnuts
- Macadamias
- Peanuts
- Pistachios
- Walnuts

##### Whole & pieces

We offer a range of nuts suitable for all your food creations, including almond, cashew, walnut, hazelnut, peanut, macadamia and pistachio. These nuts are available in a variety of roasts and customized formats, like whole, chopped, diced and sliced.

##### Butters & pastes

Butters, made from a variety of nuts, can be customized from natural and blanched to various roast levels. Our team of experts can also help achieve the desired texture needed for your application.

##### Nut oils

Like olive oil, they are low in saturated fat, a source of unsaturated fat. Tree nut oils in particular are a good source of vitamin E.

##### Powders & flours

Unleash the natural potential of nuts with our wide variety of nut flours and protein powders. Nut flours can be created from blanched nuts or natural varieties for customized appearances and textures. Our protein powders contain moisture retention properties that create a moist mouthfeel and neutral taste in wheat-free baked goods.

##### Flavored & seasoned nuts

A growing collection of flavorful spice combinations expertly applied to enhance our high-quality nuts. Fully customizable, with options from traditional to sweet, to savory, spicy and everything in between.

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**ofi** is a fully integrated spices supplier, actively engaged with partner farmers and offering a range of premium quality and sustainably sourced spice and herb ingredients.



#### INGREDIENTS:

##### Onion

75 years of proprietary seed development, decades of consistent, true-to-taste quality and seed-to-factory traceability.

- Powder
- Granulated
- Chopped
- Flake
- Minced

##### Garlic

Vertically integrated from seed to shelf, with growing operations in the United States and sourcing from China, we are the world's best experienced dried garlic supplier.

- Powder
- Granulated
- Minced
- Chopped
- Diced
- Sliced

##### Pepper

With a farm-level sourcing network managed in-origin by our pepper experts and two estates in Vietnam and Brazil, we can ensure supply quality and product security from field to factory.

- Whole
  - Ground
- Any grade or customer specification can be met.

##### Chiles

With seed-to-factory management in the American Southwest and farmer relationships in India and Mexico, we offer the broadest range of red, green and specialty chiles in a variety of formats.

- Paprika
- Chili powder
- Specialty chiles
- Chili pepper
- Red pepper

##### Brined chiles

As the world's largest green chile producer and the U.S.' largest jalapeño producer, we are the wet chile experts.

- Green chiles
- Red chiles
- Jalapeños
- Specialty chiles

##### Tropical spices

With boots on the ground in all key producing origins, we can provide supply security to reduce risk and increase reliability on our wide array of tropical spices.

- Turmeric
- Cumin
- Cinnamon
- Ginger
- Nutmeg
- Coriander

##### Seasoning blends

Come with **ofi** on a bold flavor adventure inspired by the world's most exciting cuisines.

##### Herbs

Secured from farmer partners in Egypt and processed with full oversight of the **ofi** team, we ensure a consistent supply of high-quality herbs.

##### Purées

Harvested at the peak of freshness, our purées provide natural flavor and color.

##### Sauces

Red and green staples for Latin, Mexican and Tex-Mex traditions.

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## Technology to cultivate sustainable change from the ground up

AtSource is a sustainability management system, an app for our customers to monitor sustainability of products and their supply chains with actionable information.

Its programs are co-created with communities, customers, and other partners, like NGOs and government bodies. It provides useful data to help regenerate landscapes in which farmers can prosper and communities can thrive to benefit wider populations and the earth's ecosystems.

AtSource provides data on key sustainability metrics, assurance and 3rd party verification on sustainability performance and compliance evaluation. AtSource offers end-to-end traceability and identifies risk areas that brands can address to drive real change for people and planet.



**Ready to work together?**

See more of what ofi can  
do for you at [ofi.com](https://ofi.com)

